

EASTMAN

Eastman Supplier Excellence Program

Setting the standard in supplier excellence

Established in 1993, the Eastman Supplier Excellence Program (ESEP) focuses on building and improving Eastman's relationships with its suppliers. ESEP provides a continuous process to ensure materials, equipment and services of the highest quality are supplied to Eastman at the best value.

Recognizing superior suppliers

Annually, Eastman recognizes suppliers that have performed above and beyond the expectations we have set through the Eastman Supplier Excellence Program.

Excellence Award

Given to suppliers who meet on-time delivery, conform to order specification, and prove continual improvement through significant, documented value-add projects.

Improvement Award

Given to suppliers who have made significant and steady improvement to meet on-time delivery and order specification. In this category, stakeholders agree the supplier has strong potential to reach "Excellence" level in the future.

Innovation Award

Given to suppliers who have demonstrated a significant innovation which adds major value to Eastman. This could include a new technology, new or improved process, or a value-adding project.

Sustainability Award

Given to suppliers who have demonstrated significant and new improvements for Eastman in one or more of the following areas: waste and recycling; natural resources and/or material content; and energy and emission.



The Eastman Supplier Excellence Program evaluates suppliers based on the following criteria:

- Delivery
- Quality of material or service
- Innovation
- Terms of sale
- Business relationship status
- Market knowledge
- Supplier compliance
- Flexibility and responsiveness
- Safety and security

Committing to safe and sustainable business practices



At Eastman, we strive to do business by creating value through environmental stewardship, social responsibility and economic growth, now and for future generations. That's how we define sustainability. We encourage suppliers to deliver value-adding sustainable products and solutions to Eastman by identifying related initiatives. To learn more about our sustainability journey, visit www.eastman.com/sustainability.

Since 1988, Eastman has been an active supporter and participant in the chemical industry's Responsible Care® initiative. Eastman is committed to protecting people and the environment. [Responsible Care](#) is a program that is familiar to Eastman men and women around the world and it has become the guiding principles for the way we operate our facilities and do business with our suppliers and customers.



As a two time ENERGY STAR® Partner of the Year, Eastman is honored to be recognized for its dedication to saving energy, its commitment to measuring and tracking progress, and its efforts to communicate the importance of energy efficiency to a wide audience. Eastman encourages its suppliers and customers to become ENERGY STAR Partners. To learn more about ENERGY STAR and becoming an ENERGY STAR Partner, visit www.energystar.gov.

All Eastman suppliers are expected to abide by Eastman's Third Party Code of Conduct. Learn more about [doing business with Eastman](#).

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The results of **insight™**

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