

## **Eastman Announces Second-Quarter 2025 Financial Results**

KINGSPORT, Tenn., July 31, 2025 – Eastman Chemical Company (NYSE:EMN) announced its second-quarter 2025 financial results.

- Continued commercial excellence by our teams keeping price-cost in specialties stable and defending market share
- Strong results in Additives & Functional Products driven by mix improvement and leverage to stable end markets and solid results in Advanced Materials despite significant challenges in key end markets
- Circular platform continues making progress, with methanolysis plant setting new production records, strong customer engagement with new business pipeline building, and developing capital-efficient options for the second facility
- We continue to navigate the economic impact of the increased level of tariffs and related uncertainty and are adjusting our global supply chain
- Increasing focus on cost reduction and cash generation as challenging global macroenvironment persists

(In millions, except per share amounts; unaudited) Sales revenue	<b>2Q25</b> \$2,287	<b>2Q24</b> \$2,363
Earnings before interest and taxes ("EBIT")	222	337
Adjusted EBIT*	275	353
Earnings per diluted share	1.20	1.94
Adjusted earnings per diluted share*	1.60	2.15
Net cash provided by operating activities	233	367

<sup>\*</sup>For non-core items excluded from adjusted earnings and for adjusted provision for income taxes, segment adjusted EBIT margins, and net debt, reconciliations to reported company and segment earnings and total borrowings for all periods presented in this release, see Tables 3A, 3B, 4A, and 6.

"The second quarter presented significant challenges, and I am proud of the way our team fought to deliver resilient earnings in our specialty businesses," said Mark Costa, Board Chair and CEO. "As expected, the macroeconomic backdrop showed little signs of seasonal improvements across our end markets. In this context, we worked hard to mitigate tariff impacts on our global business through supply chain and commercial excellence. The second quarter also had an approximately \$20 million impact in Chemical Intermediates due to an unplanned outage, compounding what continues to be tougher conditions for commodity markets. The Kingsport methanolysis facility continues to operate well, and we remain on track to produce greater than 2.5 times more recycled content than 2024. Moving forward, we will continue to focus on cash generation with a disciplined approach to managing our cost structure, reducing working capital, and allocating capital."



#### Segment Results 2Q 2025 versus 2Q 2024

Advanced Materials – Sales revenue decreased 2 percent due to lower sales volume/mix.

Lower sales volume/mix was due to ongoing weak primary demand in key end markets, including building and construction and automotive OEM production. The lower sales volume/mix was partially offset by growth in specialty plastics.

EBIT decreased primarily due to lower sales volume/mix and higher planned maintenance expense.

**Additives & Functional Products** – Sales revenue increased 7 percent due to 4 percent higher selling prices, 2 percent higher sales volume/mix, and a favorable foreign currency exchange impact.

Higher selling prices were driven by cost-pass-through contracts. Higher sales volume/mix was primarily due to care chemicals serving stable end markets and heat transfer fluid project fulfillments.

EBIT increased due to higher sales volume/mix and favorable price-cost.

**Fibers** – Sales revenue decreased 17 percent primarily due to 16 percent lower sales volume/mix.

Lower sales volume/mix was driven by lower acetate tow volume due to customer inventory destocking and industry capacity share adjustments and lower textiles sales into China due to the global trade dispute.

EBIT declined primarily due to lower sales volume/mix.

**Chemical Intermediates** – Sales revenue decreased 10 percent due to 5 percent lower sales volume/mix partially due to an unplanned outage and 5 percent lower selling prices due to unfavorable commodity market fundamentals.

EBIT decreased due to lower spreads, an unplanned outage including less volume to sell, and increased planned maintenance costs. The total impact of the unplanned outage reduced EBIT by approximately \$20 million. Spreads declined due to a combination of lower prices and higher raw material and energy costs.

#### **Cash Flow**

In second-quarter 2025, cash provided by operating activities was \$233 million compared to \$367 million in second-quarter 2024. The company returned \$145 million to stockholders through dividends and share repurchases. See Table 5. Priorities for uses of available cash include capital expenditures, payment of the quarterly dividend, net debt reduction, and share repurchases.



#### 2025 Outlook

Commenting on the outlook for full-year 2025, Costa said: "As we have entered the second half of the year, we are encountering a global macroeconomic environment that remains challenging. Customer caution is intensifying due to a changing tariff landscape and weak underlying demand. With this, we are taking decisive actions to control costs, manage working capital, and drive our circular economy platform forward in a disciplined manner. Considering the wide range of potential outcomes due to increased tariff levels and related uncertainty, the company is maintaining its approach of providing quarterly adjusted earnings per share guidance. We are expecting a decline in volume due to trade dispute impacts and normal seasonality. In this context, we are increasing our focus on generating cash. We are executing plans to reduce inventory by greater than \$200 million below current levels. This reduction of inventory will come with a \$75 million to \$100 million asset utilization headwind to earnings in the back half of the year, with around \$50 million in the third quarter. Partially offsetting these headwinds is an expected increase in Chemical Intermediates earnings after an unplanned outage in the second quarter. We also expect to benefit from the continued ramp-up of our cost-reduction initiatives and increased revenue from our Kingsport methanolysis facility. When putting these factors together, we project third-quarter adjusted earnings per share to be around \$1.25. We expect to generate full-year operating cash flow of ~\$1 billion as declines in cash earnings will be partially offset by a release of working capital. We are in a solid financial position in an industry that is going on four years of significant challenges. The actions we are taking today are expected to position the company to be a strong relative performer, now and in the coming years."

The third-quarter 2025 projected adjusted diluted EPS excludes any non-core, unusual, or nonrecurring items. Our financial results forecasts do not include non-core items (such as mark-to-market pension and other postretirement benefit gain or loss, and asset impairments and restructuring charges) or any unusual or non-recurring items because we are unable to predict with reasonable certainty the financial impact of such items. These items are uncertain and depend on various factors, and we are unable to reconcile projected adjusted diluted EPS excluding non-core and any unusual or non-recurring items to reported GAAP diluted EPS without unreasonable efforts.

#### **Forward-Looking Statements**

The information in this release and other statements by the company may contain forward-looking statements within the meaning of the Private Securities Litigation Reform Act (Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended). Forward-looking statements are all statements, other than statements of historical fact, that may be made by Eastman Chemical Company from time to time. In some cases, you can identify forward-looking statements by terminology such as "anticipates", "believes", "estimates", "expects", "intends", "may", "plans", "projects", "forecasts", "will", "would", "could", and similar expressions, or expressions of the negative of these terms. Forward-looking statements may relate to, among other items: projections and estimates of earnings, revenues, volumes, pricing, margins, cost reductions, expenses, taxes, liquidity, capital expenditures, cash flow, supply and demand, volume, price, cost, margin and sales; growth opportunities; dividends, share repurchases or other financial items, statements of management's plans, strategies and objectives for future operations, and statements regarding future economic, industry or market conditions or performance. Such projections and estimates are based upon certain preliminary information, internal estimates, and management assumptions, expectations, and plans.



Forward-looking statements and the assumptions underlying them are subject to a number of risks and uncertainties, and actual performance or results could differ materially from expectations expressed in any forward-looking statements if one or more of the underlying assumptions and/or expectations prove to be inaccurate or is unrealized. Forward-looking statements speak only as of the date they are made, and the company undertakes no obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future events or otherwise, except as required by the federal securities laws.

Other important assumptions and factors that could cause actual results to differ materially from those in the forward-looking statements are detailed in the sections entitled "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" in the company's Annual Report on Form 10-K for the fiscal year ended December 31, 2024, and as updated in the company's filings with the Securities and Exchange Commission (the "SEC"), which are accessible on the SEC's website at <a href="https://www.sec.gov">www.sec.gov</a> and the company's website at <a href="https://www.sec.gov">www.sec.gov</a> and the company's website at <a href="https://www.sec.gov">www.sec.gov</a>

#### **Financial Measures (Non-GAAP)**

In addition to the financial information presented in accordance with Generally Accepted Accounting Principles ("GAAP"), this press release includes the following Non-GAAP financial measures: adjusted EBIT, adjusted EBIT margin, and adjusted earnings per diluted share. We define adjusted EBIT as the GAAP measure EBIT adjusted for non-core, unusual, or non-recurring items. Adjusted earnings per diluted share is defined as the GAAP measure earnings per diluted share adjusted for non-core, unusual, or non-recurring items. Adjusted EBIT margin is defined as adjusted EBIT divided by the GAAP measure sales revenue in the Company's Unaudited Consolidated Statement of Earnings, Comprehensive Income and Retained Earnings for the same periods. Any adjustments described above that are zero for a given period are excluded from the reconciliation tables presented in this release. See the reconciliation tables presented in this release for a detailed reconciliation of Non-GAAP financial measures to the most directly comparable GAAP measure.

We believe that in addition to our results determined in accordance with GAAP, these Non-GAAP financial measures provide useful information to both management and investors in measuring our financial performance and highlight trends in our business that may not otherwise be apparent when relying solely on GAAP measures. These Non-GAAP financial measures provide supplemental information regarding our operating performance that excludes certain gains, losses and non-cash charges that occur relatively infrequently and/or that we consider to be unrelated to our core operations. Non-GAAP financial information is presented for supplemental informational purposes only and should not be considered in isolation or as a substitute for financial information presented in accordance with GAAP. Our presentation of Non-GAAP measures should not be construed as an inference that our future results will be unaffected by unusual or nonrecurring items. Other companies in our industry may calculate these measures differently, which may limit their usefulness as comparative measures.

#### **Conference Call and Webcast Information**

Eastman will host a conference call with industry analysts on August 1, 2025, at 8:00 a.m. ET. To listen to the live webcast of the conference call and view the accompanying slides and prepared



remarks, go to <u>investors.eastman.com</u>, Events & Presentations. The slides and prepared remarks to be discussed during the call and webcast will be available at <u>investors.eastman.com</u> at approximately 4:15 p.m. ET on July 31, 2025. To listen via telephone, the dial-in number is +1 (833) 470-1428, passcode: 243966. A web replay, a replay in downloadable MP3 format, and the accompanying slides and prepared remarks will be available at <u>investors.eastman.com</u>, Events & Presentations. A telephone replay will be available continuously beginning at approximately 1:00 p.m. Eastern Time, August 1, 2025, through 11:59 p.m. Eastern Time, August 11, 2025, Toll Free at +1 (866) 813-9403, passcode 957945.

Founded in 1920, Eastman is a global specialty materials company that produces a broad range of products found in items people use every day. With the purpose of enhancing the quality of life in a material way, Eastman works with customers to deliver innovative products and solutions while maintaining a commitment to safety and sustainability. The company's innovation-driven growth model takes advantage of world-class technology platforms, deep customer engagement, and differentiated application development to grow its leading positions in attractive end markets such as transportation, building and construction, and consumables. As a globally inclusive company, Eastman employs approximately 14,000 people around the world and serves customers in more than 100 countries. The company had 2024 revenue of approximately \$9.4 billion and is headquartered in Kingsport, Tennessee, USA. For more information, visit <a href="https://www.eastman.com">www.eastman.com</a>.

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# FINANCIAL INFORMATION July 31, 2025

For Eastman Chemical Company Second Quarter 2025 Financial Results Release

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**Table 1 – Statements of Earnings** 

	Second Quarter					First Six Months			
(Dollars in millions, except per share amounts; unaudited)		2025	2	024		2025		2024	
Sales	\$	2,287	\$	2,363	\$	4,577	\$	4,673	
Cost of sales		1,781		1,764		3,504		3,542	
Gross profit		506		599		1,073		1,131	
Selling, general and administrative expenses		157		180		339		371	
Research and development expenses		67		60		134		119	
Asset impairments, restructuring, and other charges, net		13				22		11	
Other components of post-employment (benefit) cost, net		(2)		(4)		(3)		(9)	
Other (income) charges, net		49		26		57		39	
Earnings before interest and taxes		222		337		524		600	
Net interest expense		53		50		102		99	
Earnings before income taxes		169		287		422		501	
Provision for income taxes		29		56		99		105	
Net earnings		140		231		323		396	
Less: Net earnings attributable to noncontrolling interest				1		1		1	
Net earnings attributable to Eastman	\$	140	\$	230	\$	322	\$	395	
Basic earnings per share attributable to Eastman	\$	1.22	\$	1.96	\$	2.80	\$	3.37	
Diluted earnings per share attributable to Eastman	\$	1.20	\$	1.94	\$	2.77	\$	3.33	
Shares (in millions) outstanding at end of period		114.8		116.9		114.8		116.9	
Shares (in millions) used for earnings per share calculation									
Basic		115.0		117.3		115.1		117.4	
Diluted		116.2		118.6		116.4		118.5	

Table 2A – Segment Sales Information

	Second Quarter					First Si	ix Months		
(Dollars in millions, unaudited)	2025		2024		24 20			2024	
Sales by Segment									
Advanced Materials	\$	777	\$	795	\$	1,496	\$	1,543	
Additives & Functional Products		769		718		1,502		1,422	
Chemical Intermediates		463		515		1,008		1,038	
Fibers		274		330		562		661	
Total Sales by Segment		2,283		2,358		4,568		4,664	
Other		4		5		9		9	
Total Eastman Chemical Company	\$	2,287	\$	2,363	\$	4,577	\$	4,673	

	_	First Quarter
(Dollars in millions, unaudited)		2025
Sales by Segment		
Advanced Materials	\$	719
Additives & Functional Products		733
Chemical Intermediates		545
Fibers		288
Total Sales by Segment		2,285
Other	_	5
Total Eastman Chemical Company	\$	2,290

Table 2B – Sales Revenue Change

## Second Quarter 2025 Compared to Second Quarter 2024

		Change in	ange in Sales Revenue Due To					
(Unaudited)	Revenue % Change	Volume / Product Mix Effect	Price Effect	Exchange Rate Effect				
Advanced Materials	(2) %	(2) %	— %	— %				
Additives & Functional Products	7 %	2 %	4 %	1 %				
Chemical Intermediates	(10) %	(5) %	(5) %	%				
Fibers	(17) %	(16) %	(1) %					
Total Eastman Chemical Company	(3) %	(3) %	%	— %				

## First Six Months 2025 Compared to First Six Months 2024

		Change in Sales Revenue Due To					
(Unaudited)	Revenue % Change	Volume / Product Mix Effect	Price Effect	Exchange Rate Effect			
Advanced Materials	(3) %	— %	(2) %	(1) %			
Additives & Functional Products	6 %	2 %	4 %	— %			
Chemical Intermediates	(3) %	(2) %	(1) %	— %			
Fibers	(15) %	(14) %	(1) %	— %			
Total Eastman Chemical Company	(2) %	(2) %	— %	— %			

# Second Quarter 2025 Compared to First Quarter 2025

	_	Change in Sales Revenue Due To						
(Unaudited)	Revenue % Change	Volume / Product Mix Effect	Price Effect	Exchange Rate Effect				
Advanced Materials	8 %	7 %	— %	1 %				
Additives & Functional Products	5 %	3 %	1 %	1 %				
Chemical Intermediates	(15) %	(14) %	(2) %	1 %				
Fibers	(5) %	(4) %	(1) %	— %				
Total Eastman Chemical Company	— %	(1) %	— %	1 %				

## **Table 2C - Sales by Customer Location**

	Second Quarter					First Six	Months		
(Dollars in millions, unaudited)	2025		2024		024 2025			2024	
Sales by Customer Location									
United States and Canada	\$	963	\$	994	\$	1,983	\$	1,963	
Europe, Middle East, and Africa		610		650		1,220		1,309	
Asia Pacific		583		590		1,122		1,154	
Latin America		131		129		252		247	
Total Eastman Chemical Company	\$	2,287	\$	2,363	\$	4,577	\$	4,673	

# Table 3A - Segment, Other, and Company Non-GAAP Earnings (Loss) Before Interest and Taxes Reconciliations (1)

	Second Quarter					First Six Months			
(Dollars in millions, unaudited)		2025 2024			2	025		2024	
Advanced Materials									
Earnings before interest and taxes	\$	121	\$	131	\$	237	\$	235	
Additives & Functional Products									
Earnings before interest and taxes		153		123		290		232	
Asset impairments, restructuring, and other charges, net(2)						4			
Excluding non-core item		153		123		294		232	
Chemical Intermediates									
Earnings before interest and taxes		(30)		22		(11)		38	
Fibers									
Earnings before interest and taxes		81		122		169		239	
Other				_		_		_	
Loss before interest and taxes		(103)		(61)		(161)		(144)	
Asset impairments, restructuring, and other charges net (3)		13				18		11	
Environmental and other costs (4)		40		16		40		16	
Excluding non-core items		(50)		(45)		(103)		(117)	
Total Eastman Chemical Company									
Earnings before interest and taxes		222		337		524		600	
Asset impairments, restructuring, and other charges, net		13		_		22		11	
Environmental and other costs		40		16		40		16	
Total earnings before interest and taxes excluding non-core items	\$	275	\$	353	\$	586	\$	627	
Company Non-GAAP Earnings Before Interest and Taxes Reconciliations by Line Items									
Earnings before interest and taxes	\$	222	\$	337	\$	524	\$	600	
Asset impairments, restructuring, and other charges, net		13				22		11	
Other (income) charges, net		40		16		40		16	
Total earnings before interest and taxes excluding non-core items	\$	275	\$	353	\$	586	\$	627	

See "Management's Discussion and Analysis of Financial Condition and Results of Operations" of the <u>Quarterly Report on Form 10-Q</u> for second guarter 2024 for description of second guarter and first six months 2024 non-core items.

First six months 2025 included severance charges of \$1 million and restructuring charges of \$3 million related to the closure of a heat-transfer fluids production line at a North America specialty fluids and energy facility in the Additives & Functional Products segment.

Second quarter 2025 and first six months 2025 included severance charges of \$10 million related to corporate cost reduction initiatives reported in "Other". Additionally second quarter 2025 and first six months 2025 included profitability improvement initiatives of \$3 million and \$8 million, respectively.

<sup>(4)</sup> Second quarter 2025 and first six months 2025 included environmental and other costs from previously divested or non-operational sites and product lines primarily related to increased chemical costs for groundwater treatment and new and extended remediation costs reported in "Other" to be paid out over 30 years.

## Table 3A - Segment, Other, and Company Non-GAAP Earnings (Loss) Before Interest and Taxes Reconciliations (continued) (1)

		First uarter
(Dollars in millions, unaudited)	2	2025
Advanced Materials		
Earnings before interest and taxes	\$	116
Additives & Functional Products		
Earnings before interest and taxes		137
Asset impairments, restructuring, and other charges, net		4
Excluding non-core item		141
Chemical Intermediates		
Earnings before interest and taxes		19
Fibers		
Earnings before interest and taxes		88
Other		
Loss before interest and taxes		(58)
Asset impairments, restructuring, and other charges, net		5
Excluding non-core items		(53)
Total Eastman Chemical Company		
Earnings before interest and taxes		302
Asset impairments, restructuring, and other charges, net		9
Total earnings before interest and taxes excluding non-core items	\$	311
Company Non-GAAP Earnings Before Interest and Taxes Reconciliations by Line Items		
Earnings before interest and taxes	\$	302
Asset impairments, restructuring, and other charges, net		9
Total earnings before interest and taxes excluding non-core items	\$	311

For the description of first quarter 2025 non-core items, see "Management's Discussion and Analysis of Financial Condition and Results of Operations" of the <u>Quarterly Report on Form 10-Q</u> for first quarter 2025.

Table 3B - Segment Non-GAAP Earnings (Loss) Before Interest and Taxes Margins<sup>(1)(2)</sup>

			Second Q	uarter					
(Dollars in millions, unaudited)		2025			24	2	025	20	024
		justed BIT	Adjusted EBIT Margin	Adjusted EBIT	Adjusted EBIT Margin	Adjuste EBIT	Adjusted d EBIT Margin	Adjusted EBIT	Adjusted EBIT Margin
Advanced Materials	\$	121	15.6 %	\$ 131	16.5 %	\$ 237	15.8 %	\$ 235	15.2 %
Additives & Functional Products		153	19.9 %	123	17.1 %	294	19.6 %	232	16.3 %
Chemical Intermediates		(30)	(6.5)%	22	4.3 %	(1)	(1.1)%	38	3.7 %
Fibers		81	29.6 %	122	37.0 %	169	30.1 %	239	36.2 %
Total segment EBIT excluding non-core items		325	14.2 %	398	16.9 %	689	15.1 %	744	16.0 %
Other		(50)		(45)		(103	<u>3)</u>	(117)	
Total EBIT excluding non-core items	\$	275	12.0 %	\$ 353	14.9 %	\$ 580	12.8 %	\$ 627	13.4 %

	First Quarter		uarter
(Dollars in millions, unaudited)	2025		25
		justed EBIT	Adjusted EBIT Margin
Advanced Materials	\$	116	16.1 %
Additives & Functional Products		141	19.2 %
Chemical Intermediates		19	3.5 %
Fibers		88	30.6 %
Total segment EBIT excluding non-core items		364	15.9 %
Other		(53)	
Total EBIT excluding non-core items	\$	311	13.6 %

For identification of excluded non-core items and reconciliations to GAAP EBIT, see <u>Table 3A</u>. Adjusted EBIT margin is non-GAAP EBIT divided by GAAP sales. See <u>Table 2A</u> for sales.

Table 4A – Non-GAAP Earnings Before Interest and Taxes, Net Earnings, and Earnings Per Share Reconciliations

**Earnings** 

**Earnings** 

Second Quarter 2025

**Provision** 

**Net Earnings** 

		Before Before			for		Effective	Attributable to Eastman			
(Dollars in millions, except per share amounts, unaudited)	In	terest Taxes	In	come axes	In	come axes	Income Tax Rate	Aft	er Tax		· Diluted Share
As reported (GAAP)	\$	222	\$	169	\$	29	17 %	\$	140	\$	1.20
Non-Core Items: (1)											
Asset impairments, restructuring, and other charges, net		13		13		5			8		0.08
Environmental and other costs		40		40		9			31		0.26
Interim adjustment to tax provision (2)		_		_		(7)			7		0.06
Non-GAAP (Excluding non-core items and with adjusted provision for income taxes)	\$	275	\$	222		36 econd Q	16 %	\$	186	\$	1.60
		rnings efore		rnings efore		ovision for	Effective	Att	Net Ea ributable		
(Dollars in millions, except per share amounts, unaudited)		terest Taxes		come axes	In	come axes	Income Tax Rate	Aft	er Tax		Diluted Share
As reported (GAAP)	\$	337	\$	287	\$	56	20 %	\$	230	\$	1.94
Non-Core Items: (1)											
Environmental and other costs		16		16		3			13		0.10
Interim adjustment to tax provision (2)		_		_		(13)			13		0.11
Non-GAAP (Excluding non-core items											_

<sup>(1)</sup> See <u>Table 3A</u> for description of second quarter 2025 and 2024 non-core items excluded from non-GAAP EBIT. Provision for income taxes for non-core items is calculated using the tax rate for the jurisdiction where the gains are taxable and the expenses are deductible.

303 \$

46

16 % \$

256 \$

2.15

353 \$

and with adjusted provision for income

taxes)

<sup>(2)</sup> The adjusted provision for income taxes for second quarter 2025 and 2024 is calculated applying the forecasted full year effective tax rate as shown in <u>Table 4B</u>.

Table 4A – Non-GAAP Earnings Before Interest and Taxes, Net Earnings, and Earnings Per Share Reconciliations

First Six Months 2025 **Net Earnings Provision** Earnings **Earnings** Attributable to Eastman Before Before for **Effective Interest** Income **Income** Income Per Diluted (Dollars in millions, except per share amounts, and Taxes Taxes **Taxes** Tax Rate After Tax Share unaudited) \$ As reported (GAAP) 524 \$ 422 99 23 % \$ 322 2.77 Non-Core or Unusual Items: (1) Asset impairments, restructuring, and other charges, net 22 22 6 16 0.14 9 40 40 31 0.26 Environmental and other costs Interim adjustment to tax provision (2) 39 (39)0.34

484

75

16 % \$

408

3.51

586

Non-GAAP (Excluding non-core and

unusual items)

	First Six Months 2024											
		nings fore		rnings Sefore	Pr	ovision for	Effective	Net Earn Attributable to				
(Dollars in millions, except per share amounts, unaudited)	Int	erest Taxes	Ir	icome Taxes		ncome Taxes	Income Tax Rate	A	fter Tax		Diluted Share	
As reported (GAAP)	\$	600	\$	501	\$	105	21 %	\$	395	\$	3.33	
Non-Core or Unusual Items: (1)												
Asset impairments, restructuring, and other charges, net		11		11		3			8		0.07	
Environmental and other costs		16		16		3			13		0.10	
Interim adjustment to tax provision (2)		_		_		(30)			30		0.26	
Non-GAAP (Excluding non-core and unusual items)	\$	627	\$	528	\$	81	16 %	\$	446	\$	3.76	

<sup>(1)</sup> See <u>Table 3A</u> for description of first six months 2025 and 2024 non-core items excluded from non-GAAP EBIT. Provision for income taxes for non-core items is calculated using the tax rate for the jurisdiction where the gains are taxable and the expenses are deductible.

The adjusted provision for income taxes for first six months 2025 and 2024 is calculated applying the forecasted full year effective tax rate as shown in <u>Table 4B</u>.

Table 4A – Non-GAAP Earnings Before Interest and Taxes, Net Earnings, and Earnings Per Share Reconciliations (continued)

First Quarter 2025 **Net Earnings** Earnings **Earnings Provision** Attributable to Eastman Before Before **Effective** for Interest Income Income **Income** Per Diluted (Dollars in millions, except per share amounts, and Taxes After Tax Share unaudited) Taxes Taxes Tax Rate \$ \$ \$ 70 28 % \$ \$ As reported (GAAP) 302 253 182 1.57 Non-Core Items: (1) Asset impairments, restructuring, and 9 9 1 8 0.06 other charges, net Interim adjustment to tax provision (2) (32)32 0.28 Non-GAAP (Excluding non-core items and with adjusted provision for income 16 % \$ 222 \$ taxes) 311 \$ 262 \$ 39

Table 4B - Adjusted Effective Tax Rate Calculation

	First Six Mo	onths 2025			
	2025				
Effective tax rate	23 %	21 %			
Discrete tax items (2)	(1)%	— %			
Tax impact of current year non-core and unusual items (3)	4 %	1 %			
Changes in tax contingencies and valuation allowances	(2)%	(1)%			
Forecasted full year impact of expected tax events (4)	(8)%	(5)%			
Forecasted full year adjusted effective tax rate	16 %	16 %			

Effective tax rate percentages are rounded to the nearest whole percent. The forecasted full year effective tax rates are 15.5 percent in both first six months 2025 and 2024, respectively.

<sup>(1)</sup> See <u>Table 3A</u> for description of first quarter 2024 non-core and unusual items excluded from non-GAAP EBIT. Provision for income taxes for non-core and unusual items is calculated using the tax rate for the jurisdiction where the gains are taxable and the expenses are deductible.

<sup>&</sup>lt;sup>(2)</sup> The adjusted provision for income taxes for first quarter 2024 was calculated applying the then forecasted full year effective tax rate.

<sup>&</sup>quot;Discrete tax items" are items that are excluded from the Company's estimated annual effective tax rate and recognized entirely in the quarter in which the item occurs. Discrete tax items for first six months 2025 are related to share based compensation expense and adjustments to certain prior year tax returns.

<sup>(3)</sup> Provision for income taxes for non-core and unusual items is calculated using the tax rate for the jurisdiction where the gains are taxable and the expenses are deductible.

<sup>(4)</sup> Expected future tax events may include finalization of tax returns; federal, state, and foreign examinations or the expiration of statutes of limitation; and corporate restructurings.

**Table 5 – Statements of Cash Flows** 

		Second Quarter			First Six	M	<b>Months</b>	
(Dollars in millions, unaudited)	2025 2024		2024	2025			2024	
Operating activities								
Net earnings	\$	140	\$	231	\$	323	\$	396
Adjustments to reconcile net earnings to net cash used in operating activities:								
Depreciation and amortization		127		126		253		253
Benefit from deferred income taxes		(45)		(20)		(48)		(37)
Changes in operating assets and liabilities, net of effect of acquisitions and divestitures:								
(Increase) decrease in trade receivables		(91)		(33)		(183)		(138)
(Increase) decrease in inventories		(11)		(138)		(131)		(238)
Increase (decrease) in trade payables		(83)		40		(155)		89
Pension and other postretirement contributions (in excess of) less than expenses		(3)		(10)		(17)		(29)
Variable compensation payments (in excess of) less than expenses		23		58		(86)		(20)
Other items, net		176		113		110		75
Net cash provided by operating activities		233		367		66		351
Investing activities								
Additions to properties and equipment		(150)		(115)		(297)		(300)
Government incentives		3				14		_
Other items, net				(6)		5		
Net cash used in investing activities		(147)		(121)		(278)		(300)
Financing activities								
Net increase in commercial paper and other borrowings		59		_		344		_
Proceeds from borrowings				_		246		742
Repayment of borrowings		_		(43)		(550)		(541)
Dividends paid to stockholders		(95)		(95)		(191)		(190)
Treasury stock purchases		(50)		(100)		(50)		(100)
Other items, net		(4)		11		(13)		10
Net cash used in financing activities		(90)		(227)		(214)		(79)
Effect of exchange rate changes on cash and cash equivalents		9		(4)		12		(6)
Net change in cash and cash equivalents		5		15		(414)		(34)
Cash and cash equivalents at beginning of period		418		499		837		548
Cash and cash equivalents at end of period	\$	423	\$	514	\$	423	\$	514

Table 6 – Total Borrowings to Net Debt Reconciliations

	June 30,	December 31,		
(Dollars in millions, unaudited)	2025	2024		
Total borrowings	\$ 5,126	\$ 5,017		
Less: Cash and cash equivalents	423	837		
Net debt (1)	\$ 4,703	\$ 4,180		

<sup>(1)</sup> Includes non-cash increase of \$66 million in 2025 and non-cash decrease of \$32 million in 2024 resulting from foreign currency exchange rates.